

COMPLETE RESPONSE TO REQUEST FOR PROPOSAL

SEEKING "Companion/Home Visitation Provider for older adults served by Adult Protection Services (APS)"

for the

ARCHULETA COUNTY DEPARTMENT OF HUMAN SERVICES

RFP No. 1010-21-0001

Response Deadline: **July 2, 2021 3:00pm (MST)**

Deliver Responses to:

Archuleta County Department of Human Services

Attn: Matthew Dodson, LCSW

Director of Human Services

551 Hot Springs Blvd

Pagosa Springs, CO 81147

PROPOSAL FORMAT

- 1) Narrative Proposal
- 2) Experience, Resume and References
- 3) Cost

INTEREST

My *interest* in serving older adults involved in APS is based on having just left Florida where I ran a very successful "Nurse Registry" for 15 years with my wife. We watched over our Clients and Caregivers with equal care, respect and love. There was nothing we wouldn't do to make sure that our clients' knew that we had their backs" 24-7. Their safety, comfort and overall "well-being" was our Mission. We always knew where they were, what they were doing and basic assessment on their well-being, even if they weren't 24/7 clients. Our assessment process was very simple, whenever we scheduled a visit we went in to see them, their environment, Caregiver(s) etc. ...and took notes. My eyes were seeing everything, my ears were listening to the obvious and not so.

We also did our best to maintain an overall picture of their family, as many of their kids etc. were out of town so we had relationships with them as well. We never stepped over any boundaries between family members and respected "the clients" as much as possible, unless dementia was involved.

Truly we ran a Mission, not a business. Our clients and Caregivers were all family to us and to each other. Every year, on the first Sunday of January we held our annual company party and everyone was invited. This based on a 50-60 Client base and 80-90 Caregivers base. It was held at a beautiful Country Club and everything was first rate, food, music, hospitality etc.. We didn't miss a thing as we revered these occasions and took a lot of photos to remember them.

Everyone had a first name badge and this always makes a BIG difference when bringing people together. This was always a pinnacle of performance and quality of service for our company.

Our philosophy is that we are a Client-driven organization, and honor all people involved. That as an Organization always seeking continuous improvement in all areas, we were working with the protocols and rules of AHCA (Agency fir HealthCare Administration), which is your counterpart Agency in Florida. All Caregivers were absolutely back-ground checked, fingerprinted and certifications-updated

We were and are Mission-based. We understood that everyone's' wellness, well-being etc. was for us to accomplish. No questions asked. Mission to be fulfilled.

Annie and I met in, and were graduates of Landmark Education which is the premier training and development company for communication skills, individually and organizationally. Our success was based on "being in our clients' world".

When "Caring People, Inc." bought us out on December 28, 2020 and were coming with their rules and regs, cultures and protocols, they said "whoa!!!!!!". They saw in our Office, HR and Admin that our Caregivers were with us for 10 years or more, while the typical agency had Caregivers last for 75 days, on the average.

Being Mission-based, committed to Clients and Caregivers success in performance and wellness, we surprised a lot of people.....including ourselves!!!!

I look forward to bringing a “community spirit and care” to our seniors in Archuleta County and the opportunity to continue to make a difference.

EXPERIENCE, Resumes and References

Education

Elmont Memorial High School Graduate 1968

Denver U

Life Experience- had a wonderful family experience of Granpa’s and Granma’s, Aunts and Uncles etc Mom and Dad.....I took care of my Father in his later days and he lived with us until passing in March 1996.

In Florida, we took/take any/all Clients to their MD etc appointments and intervened when requested on behalf of family. Also took them out socially, lunches, dinners and friends etc....

Annie Benayoun (wife), abenayoun@bellsouth.net, Kosher Caregivers (Caring People), 561-445-9259 and 561-391-0002fax, 7025 Beracasa Way, Suite 202E, Boca Raton, FL 33433

RESUME

I intend for all information contained in this RFP response will be adequate and fulfill the need for Resume. Kosher Caregivers has been in business since 2006...and still operating with grace, fortitude and commitment to Customer Service. Annie and I started KCG from nothing and still operating 15 years later.

COST:

An hourly fee, for the provision of services.

Whatever hourly fee is deemed appropriate, I accept.

Any other costs associated with service delivery.


Whatever costs associate with delivery, I accept.

And I would like to donate these monies to "a needy family" selected by you.

Anonymously.

I respectfully submit this proposal and am humbled by the opportunity...

Bill Salmansohn



8/2/2021

