



## ARCHULETA COUNTY, COLORADO

REVISED PROPOSAL PRICING 6/23/2020

	OPTION #1	OPTION #2	OPTION #3	OPTION #4	OPTION #5
	<b>24/7 RN</b> As requested in the RFP	<b>12/7 RN</b> Requested during follow-up	<b>80 hrs a week RN</b> (7 Days) - Cost-effective alternative option	<b>10/7 RN</b> Requested during follow-up	<b>8/7 RN</b> Requested during follow-up
<b>Personnel Costs - RN, Physician and Midlevel Coverage</b>	<b>\$ 206,350.01</b>	<b>\$ 105,668.52</b>	<b>\$ 100,015.39</b>	<b>\$ 88,946.80</b>	<b>\$ 72,225.07</b>
<i>Pharmaceutical Cost - Includes all prescription and OTC medications prescribed by Turn Key with the exception of HIV/AIDs, Hepatitis, and pharmaceuticals classified as biological medications</i>	<b>\$ 5,250.00</b>	<b>\$ 5,250.00</b>	<b>\$ 5,250.00</b>	<b>\$ 5,250.00</b>	<b>\$ 5,250.00</b>
<i>Medical Supplies and Equipment - Includes all disposable medical supplies and durable supplies up to a \$500.00 value</i>	<b>\$ 1,750.00</b>	<b>\$ 1,750.00</b>	<b>\$ 1,750.00</b>	<b>\$ 1,750.00</b>	<b>\$ 1,750.00</b>
<i>Medical Waste Disposal</i>	<b>\$ 1,500.00</b>	<b>\$ 1,500.00</b>	<b>\$ 1,500.00</b>	<b>\$ 1,500.00</b>	<b>\$ 1,500.00</b>
<i>Claims Processing Services - Turn Key will assist with scrubbing and pricing of offsite and specialty service claims. However, the cost of paying such claims shall be the responsibility of the County.</i>	<b>\$ 1,000.00</b>	<b>\$ 1,000.00</b>	<b>\$ 1,000.00</b>	<b>\$ 1,000.00</b>	<b>\$ 1,000.00</b>
<i>Legal Support and Professional and General Liability Coverage - Indemnification coverage for the County</i>	<b>\$ 2,500.00</b>	<b>\$ 2,500.00</b>	<b>\$ 2,500.00</b>	<b>\$ 2,500.00</b>	<b>\$ 2,500.00</b>
<i>Administration and program oversight</i>	<b>\$ 12,288.13</b>	<b>\$ 6,622.06</b>	<b>\$ 6,303.91</b>	<b>\$ 5,681.00</b>	<b>\$ 4,739.95</b>
<b>Initial Contract Cost (6 months)</b>	<b>\$ 230,638.14</b>	<b>\$ 124,290.58</b>	<b>\$ 118,319.31</b>	<b>\$ 106,627.80</b>	<b>\$ 88,965.03</b>
<b>2nd Year Contract Cost (12 months)</b>	<b>\$ 474,422.65</b>	<b>\$ 255,665.73</b>	<b>\$ 243,382.81</b>	<b>\$ 219,333.39</b>	<b>\$ 183,001.06</b>
<b>3rd Year Contract Cost (12 months)</b>	<b>\$ 487,943.70</b>	<b>\$ 262,952.20</b>	<b>\$ 250,319.22</b>	<b>\$ 225,584.39</b>	<b>\$ 188,216.59</b>
<b>*Optional Mental Health Services*</b>					
<i>One Mental Health Counselor and One Psychiatric Telehealth Clinic per week (6 months of service price)</i>	<b>\$ 18,600.00</b>	<b>\$ 18,600.00</b>	<b>\$ 18,600.00</b>	<b>\$ 18,600.00</b>	<b>\$ 18,600.00</b>